



January 20, 2017

ADVANCED SOFTWARE SOLUTIONS FOR THE PROCESS INDUSTRIES

Honeywell

Honeywell

Honeywell

Advanced Software Solutions

Best in Class



Advanced Software Solutions Can Help

- **Digital Transformation:** Drive performance by converting data into action
- Software solutions to increase production, reliability, efficiency and safety
- Consulting capabilities help unlock value in plants (>\$5B US in measurable benefits has been added to our customers' bottom-line)
- **Strength of over 1,500 experts with more than 15,000 cumulative years of experience**

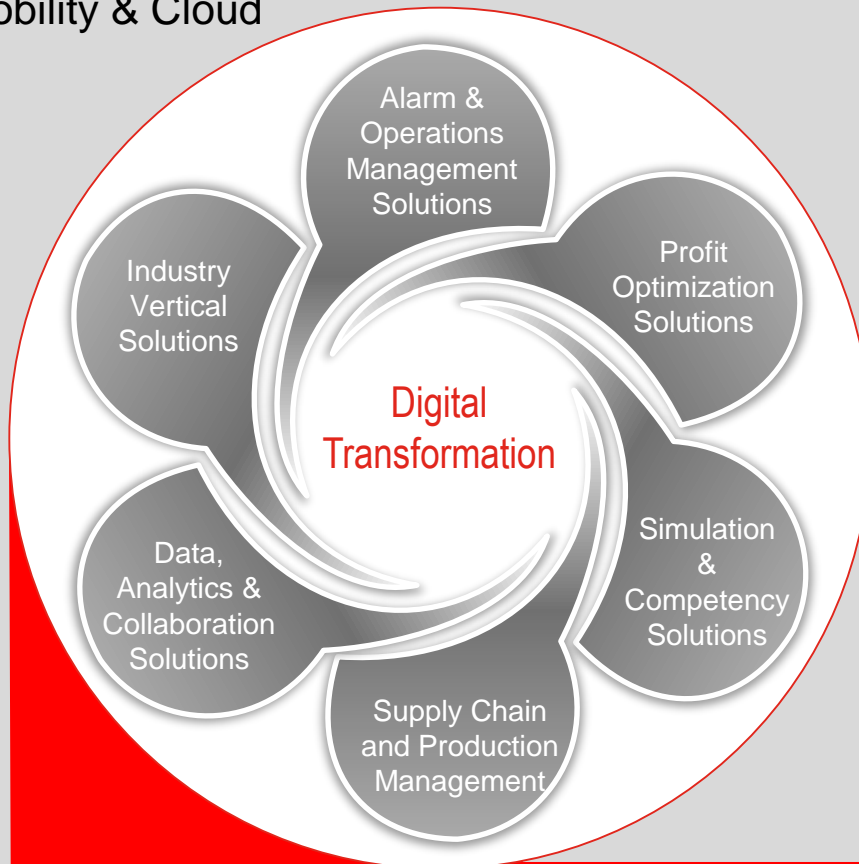


Unique Domain Expertise & Industry Proven Technology

Honeywell

Solutions for Digital Transformation

Powered by...
Mobility & Cloud



1. Connectivity

Enterprise integration leading to pervasive analytics

2. Real-time

Now and always up to date information

3. Collaboration

Work process transformation to drive action & ensure knowledge management

OPC Connectivity

Digital Transformation Powered By Mobility and Cloud

Honeywell

Alarm & Operations Management

Delivering operations integrity through better plant safety, availability and compliance across your entire enterprise

- Benefit from alarm management with smart reports, fully integrated with operations management components
- Reduce alarms by up to 80%
- Drive informed decisions and operational compliance through safe and profitable operating windows



Key Products

- DynAMo® Alarm Suite
- DynAMo® Operations Suite

Why Choose Honeywell?

- **Proven results:** 2500 installations of DynAMo in over 750 sites worldwide
- **Industry leader:** 25+ years of experience
- **Award winning software:** Control magazine 2015



One Platform, One User Interface, One Solution...Mobile-Enabled

Honeywell

Data, Analytics and Collaboration

Optimize Your Operations with real-time digital intelligence
An integrated suite that delivers data, analytics and visualization

- Real-time predictive analytics to transform process data into valuable information
- Improves efficiency by helping engineers understand process data
- Incident investigation and reporting through an integrated analysis



Key Products

- Uniformance® Process History Database
- Uniformance® Insight
- Uniformance® Asset Sentinel
- Uniformance® KPI
- Uniformance® Process Studio (UPS)

Why Choose Honeywell?

- **Proven results:** 2,800+ systems sold
- **Scalable:** PHD's distributed architecture allows users to scale out from a single unit to a site, region or enterprise
- **Comprehensive:** One suite to optimize all operations

Data & Tools to Enable Smart Operations and Faster Decisions

Honeywell

Simulation & Competency

Increase safety and improve process efficiency through better process design and operator competency

- Suite of integrated process modeling and simulation software
- Design, optimize and maintain integrity of process plant physical infrastructure
- Develop operations staff to full potential using learning tools that are accurate, relevant and credible



Key Products

- UniSim® Design Suite
- UniSim® Competency Suite
 - UniSim® Operations, Tutor, Curriculum, Field View and 3D Connect

Why Choose Honeywell?

- **Industry Reference** – 8 of top 10 refining customers use UniSim for training
- **World Class Support** – Experienced and knowledgeable support team helps to ensure your success
- **Proven experience and industry leader** – over 30 years of simulation experience and 1000 of installations world-wide make Honeywell the leader

Achieve the Ultimate in Plant Design and Operations Performance

Honeywell

Industrial Internet of Things (iiOT) by Honeywell Enabling Digital Transformation



No Need to Rip and Replace

Start your iiOT plan with what you already have

Secure, Ready to Deploy Technology

Choose from the widest array of secure, ready to deploy technology to make it happen

Industry Expertise

Leverage Honeywell domain expertise to deliver a step change in your business performance

The Honeywell Difference

- **World Leader in Advanced Software Solutions**
 - Unmatched technology and industry domain expertise
- **Outcome-Based Consulting**
 - Uncovers your options to determine the best path forward

- **World Class Technology**
 - Solutions developed and delivered specifically for each industry
 - Vendor neutral solutions
- **World Class Project Execution**
 - Proven on-time and on-budget delivery reduces risk
 - Local project and lifecycle services

Global

Experienced

Local



Broadest Portfolio

Multiple Industries

Honeywell continues to invest in Russia

- Sales and headcount are growing
 - 700+ employees
 - \$600M+ turnover in Russia
- Development of regional offices
 - Regional offices
 - Moscow, St. Petersburg, Arzamas, Krasnodar, Kazan, Archangelsk, Samara, Tyumen, Ufa, Irkutsk, Khabarovsk, Sakhalin
- Development of manufacturing facilities
 - Moscow, Arzamas, Lipetsk (under construction)





Thank you